

Donor Questionnaire (TEAM 781)

\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_  
Business                      Contact Name                      Phone #                      Date Contacted                      Email

When/where will the follow up take place & with whom?: \_\_\_\_\_  
In what way would they like to be contacted? (Email? Phone?): \_\_\_\_\_

**Please fill out the following information about THIS SEASON'S interaction with the potential donor. This will be valuable when we re-contact them next year. During a meeting make sure to NOT read these questions, but discreetly document info or wait until after.**

Did they decide to donate to us?

- Yes
- No
- Asked if they could support us by helping advertise our team/events

If yes, in what capacity would they like to support us?

- Monetary
- Mentorship
- Discount
- Non-monetary donation (goods)
- Other: \_\_\_\_\_

Regardless of form, please give details (\$ amount? Donating what?)

\_\_\_\_\_  
\_\_\_\_\_

Any other notes about their status of donorship? Is there more information they require? A special partnership they would like to discuss further?

\_\_\_\_\_  
\_\_\_\_\_

Did we have the wrong number? Should we be contacting a specific person next time and what is their job title?

\_\_\_\_\_  
\_\_\_\_\_

Donor Recognition (other questions and info)

- Do they have a website that they would like us to build a link from our site to?
- Do they want to put a link on their site to ours?
- Do they have our logo so they can say they donated to us?
- Do they want us to mention them in our social media?
- Do they want to be kept informed on the team's progress?
- Do they want to be emailed a newsletter regarding team progress throughout the season?
- How can we help them?

Anything else? \_\_\_\_\_

**Questions should be directed to the Admin Captain or the member in charge. VERSION 2013/2014**